ITT Evaluation and Questionnaire

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1 Requirements, Evaluation and Award Criteria

- 1.1 The criteria are as follows:
 - a) the Participant's response to the standard selection requirements (**Part 1**) (within ITT Response Doc Part 1);
 - b) the Participant's response to the technical requirements (Part 2) (within ITT Response Doc Part 2); and
 - the Participant's response to the pricing requirements (**Part 3**) (within ITT Response Doc Part 3).
- 1.2 OS has allocated each of the criteria an overall weighting (expressed as available marks) reflecting its relative importance to OS:

a) response to the Part 1 requirements Pass / Fail
 b) response to the Part 2 requirements 70%
 c) response to the Part 3 requirements 30%



1.3 The Part 2 requirements will be evaluated using the following scoring methodology:

Judgement	Score	Per	formance Criteria
Excellent	5	a)	a comprehensive response which fully meets the requirements identified by OS;
		b)	is appropriate in terms of detail and accuracy;
		c)	is supported by relevant evidence and
		d)	provides demonstrable and relevant added value.
Good	4	a)	a detailed response which fully meets the requirements identified by OS:
		b)	provides information that is directly relevant and compliant;
		c)	has addressed the content in respect of the question and
		d)	supported by relevant evidence.
Satisfactory	3	a)	a response which adequately meets the requirements identified by OS; and
		b)	is supported by relevant evidence; however
		c)	raises some minor concerns; and/or
		d)	provides lack of clarity within the response;
Unsatisfactory	2	a)	a response which provides information that is generally relevant; however
		b)	fails to meet a large part of the requirements identified by OS; and/or
		c)	is only partially compliant and demonstrates shortfalls within the response; and/or
		d)	lacks supporting evidence.
Poor	1	a)	responds to the requirement/s, however, has failed to address the majority of the specific issues (if any) identified by OS; and/or
		b)	provides insufficient evidence (where applicable) to support its response; and/or
		c)	responds to all the requirement/s with insufficient detail raising significant concerns about the Participants ability to meet all the requirement/s identified by OS; and/or
		d)	provides a response which raises significant concerns about the Participants ability to meet the requirement/s.
Unacceptable	0	a)	does not provide a response to the requirement/s identified by OS; or
		b)	responds to the requirement/s, however, fails to address the specific issues (if any) identified by OS; or
		c)	fails to provide any evidence (where applicable) to support its response.

Note that:

If a score of **0** is applied, the Participant will score 0 percent for that question.

If a score of ${\bf 1}$ is applied, ${\bf 1/5}$ of the available % for that question will be awarded.

If a score of **2** is applied, **2/5** of the available % for that question will be awarded.

If a score of ${\bf 3}$ is applied, ${\bf 3/5}$ of the available % for that question will be awarded.

If a score of **4** is applied, **4/5** of the available % for that question will be awarded.

If a score of **5** is applied, all of the available % for that question will be awarded.

Example:

If there is 10% available for a question and a score of 3 is applied to a Participant's response, the Participant will be awarded 6% for that response.



- 1.4 The Part 3 requirement will be evaluated as follows:
 - the Participant identified as the overall lowest total price for each service type based on normalised unit orders provided by OS (assuming that no TUPE costs would be incurred) will be awarded 100% of the marks available; and
 - other Participant's will receive a percentage of the marks available on a pro-rata basis which will be calculated as follows:

(Lowest price divided by Participants price) multiplied by the % Available = the Participants Weighted Score

Example:

Scenario	% Available	Total Price	Lowest Price	Participant Score
Supplier 1	20	10	10	20%
Supplier 2	20	20	10	10%
Supplier 3	20	30	10	6.6%

Part 1 Standard Selection Questionnaire

Sections 2-4 are for information purposes only and will not be scored.

- 2 Potential supplier information
- 2.1 Full name of the potential supplier submitting the information:

EAC Management Ltd

2.2 Registered office address (if applicable):

2 Dancastle Court 14 Arcadia Avenue London N3 2JU

2.3 Registered website address (if applicable):

www.fromhereon.com

O .
\square public limited company
⊠ limited company
\square limited liability partnership
\square other partnership
☐ sole trader
□ third sector

Trading status

2.4

2.5

Date of registration in country of origin:

 \Box other (please specify your trading status):

7th April 2010

2.6 Company registration number (if applicable):

0721580 (England and Wales)

2.7 Charity registration number (if applicable):

N/A



2.8	Head office DUNS number (if applicable):				
	216681554				
2.9	Registered VAT number:				
	GB 997 2153 79				
2.10		If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established?			
	☐ Yes				
	\square No				
	⊠ N/A				
	2.10.1	If you responded yes 2.10, please provide the relevant details, including the registration number(s):			
2.11		Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement?			
	☐ Yes				
	\boxtimes No				
	2.11.1	If you responded yes to 2.11, please provide additional details of what is required and confirmation that you have complied with this:			
2.12	_	name(s) that will be used if successful in this procurement:			
	FromHe				
2.13	Relevant classifications (state whether you fall within one of these, and if so which one)				
	□ Voluntary Community Social Enterprise (VCSE)				
	☐ Sheltered Workshop				
	□ Public service mutual				
2.14	Are you a Small, Medium or Micro Enterprise (SME)?				
	⊠ Yes				
	□No				
2.15		of Persons of Significant Control (PSC), where appropriate:			
	2.15.1	Name: Hugh Evans			
	2.15.2	Date of birth:			
	2.15.3	Nationality: Australian			
	2.15.4	Country, state or part of the UK where the PSC usually lives: Australia			
	2.15.5	Service address:			
	2.15.6	The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used): 6 th April 2016			
	2.15.7	Which conditions for being a PSC are met;			



		☑ Over 25% up to (and including) 50%,		
		☐ More than 50% and less than 75%,		
		\square 75% or more.		
	2.15.8	Name: John Gigacz		
	2.15.9	Date of birth: March 1958		
	2.15.10	Nationality: Australian		
	2.15.11	Country, state or part of the UK where the PSC usually lives: Australia		
	2.15.12	Service address:		
	2.15.13	The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used): 6 th April 2016		
	2.15.14	Which conditions for being a PSC are met;		
		⊠ Over 25% up to (and including) 50%,		
		☐ More than 50% and less than 75%,		
		\square 75% or more.		
	Please enter N/A if not applicable			
2.16	Details o	of immediate parent company:		
	2.16.1	Full name of the immediate parent company: N/A		
	2.16.2	Registered office address (if applicable): N/A		
	2.16.3	Registration number (if applicable): N/A		
	2.16.4	Head office DUNS number (if applicable): N/A		
	2.16.5	Head office VAT number (if applicable): N/A		
	Please e	nter N/A if not applicable		
2.17	Details o	of ultimate parent company:		
	2.17.1	Full name of the ultimate parent company: N/A		
	2.17.2	Registered office address (if applicable): N/A		
	2.17.3	Registration number (if applicable): N/A		
	2.17.4	Head office DUNS number (if applicable): N/A		
	2.17.5	Head office VAT number (if applicable): N/A		
	Please e	nter N/A if not applicable		
		ote: A criminal record check for relevant convictions may be undertaken for the preferred suppliers and the of significant in control of them.		
3	Bid	ding Model		
	Please p	rovide the following information about your approach to this procurement:		
3.1	Are you	bidding as the lead contact for a group of economic operators?		
	⊠ Yes			
	\square No			
	If yes, p	lease provide details listed in questions 3.2 to 3.5.		



If no, and you are a supporting bidder please provide the name of your group at 3.2 for reference purposes, and complete 3.3-3.5.

- 3.2 Name of group of economic operators (if applicable): **FromHereOn**
- Proposed legal structure if the group of economic operators intends to form a named single legal entity prior to signing a contract, if awarded. If you do not propose to form a single legal entity, please explain the legal structure:

Supplier Response: FromHereOn in the UK (whose registered company name is EAC Management Ltd) is a sister company to FromHereOn Ltd, a company registered and operating in Australia. The two companies are private limited companies owned by the same directors.

For the purposes of this contract and all our prior and future work with Ordnance Survey, the UK business (EAC Management Ltd) is the entity that engages with Ordnance Survey, with the support of the Australian business (FromHereOn Ltd).

EAC Management Ltd (UK) delivers our work using some services provided by FromHereOn Ltd (Australia).

Are you or, if applicable, the group of economic operators proposing to use sub-contractors?

	⊠ No		
3.5	If you responded yes to 3.4 please provide addi ask them to complete this form as well.	itional details for each sub-contrac	ctor in the following table: we may
	Name		
	Registered address		
	Trading status		
	Company registration number		
	Head Office DUNS number (if applicable)		
	Registered VAT number		
	Type of organisation		
	SME (Yes/No)		
	The role each sub-contractor will take in providing the works and /or supplies e.g. key deliverables		
	The approximate % of contractual obligations assigned to each sub-		

4 Contact Details and Declaration

I declare that to the best of my knowledge the answers submitted, and information contained in this document are correct and accurate.

I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.



contractor

3.4

☐ Yes

I understand that the information will be used in the selection process to assess my organisation's suitability to be invited to participate further in this procurement.

I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.

I am aware of the consequences of serious misrepresentation.

4.1	Contact name:
4.2	Name of organisation:
	EAC Management Ltd trading as FromHereOn
4.3	Role in organisation:
	Consulting Director, UK & Europe
4.4	Phone number:
	+
4.5	E-mail address:
4.6	Postal address:
4.7	Signature (electronic is acceptable):
4.8	Date:
	15 th February 2023

5 Exclusion Grounds

Please answer the following questions in full. Note that every organisation that is being relied on to meet the selection must complete and submit the Part 1 and Part 2 self-declaration.

Grounds for mandatory exclusion

Regulations 57(1) and (2)

The detailed grounds for mandatory exclusion of an organisation are set out on this webpage (https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and _Discretionary_Exclusions.pdf), which should be referred to before completing these questions.

If your organisation provides any responses of 'yes' to questions 5.1 and 5.2 that have not suitably been addressed through further information provided in your organisation's response to question 5.3 then OS reserve the right to disqualify your organisation from this process and the rest your organisation's bid will not be scored.

Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below:

5.1.1	Participation in a criminal organisation
	\square Yes (please provide details in 5.2)
	⊠ No
5.1.2	Corruption
	☐ Yes (please provide details in 5.2)



	⊠ No
5.1.3	Fraud
	\square Yes (please provide details in 5.2)
	⊠ No
5.1.4	Terrorist offences or offences linked to terrorist activities
	\square Yes (please provide details in 5.2)
	⊠ No
5.1.5	Money laundering or terrorist financing
	\square Yes (please provide details in 5.2)
	⊠ No
5.1.6	Child labour and other forms of trafficking in human beings
	\square Yes (please provide details in 5.2)
	⊠ No
If you h	ave answered yes to question 5.1, please provide further details:
5.2.1	Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction:
5.2.2	Identity of who has been convicted:
5.2.3	If the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents:
-	ave answered Yes to any of the above, explain what measures been taken to demonstrate the reliability of anisation despite the existence of a relevant ground for exclusion? (Self-Cleaning):
Supp	lier Response: N/A
Regulat	ion 57(3)
5.3.1	Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions?
	□ Yes
	⊠ No
5.3.2	If you have answered yes to question 5.3.1, please provide further details. Please also confirm you have paid, or have entered into a binding arrangement with a view to paying, the outstanding sum including where applicable any accrued interest and/or fines:



5.2

5.3

Supp	lier Response: N/A
any app	Note: OS reserves the right to use its discretion to exclude a potential supplier where it can demonstrate by propriate means that the potential supplier is in breach of its obligations relating to the non-payment of r social security contributions.
Ground	ls for discretionary exclusion
Regulat	tion 57 (8)
(https:/	ailed grounds for discretionary exclusion of an organisation are set out on this webpage /www.gov.uk/government/uploads/system/uploads/attachment_data/file/551130/List_of_Mandatory_and tionary_Exclusions.pdf) or at Appendix 2, which should be referred to before completing these questions.
further	organisation provides any responses of 'yes' to question 5.5 that have not suitably been addressed through information provided in your organisation's response to question 5.6 then OS reserve the right to disqualify ganisation from this process and the rest your organisation's bid will not be scored.
	indicate if, within the past three years, anywhere in the world any of the following situations have applied to ur organisation or any other person who has powers of representation, decision or control in the ation:
5.4.1	Breach of environmental obligations?
	☐ Yes (please provide details in 5.5)
	⊠ No
5.4.2	Breach of social obligations?
	☐ Yes (please provide details in 5.5)
	⊠ No
5.4.3	Breach of labour law obligations?
	☐ Yes (please provide details in 5.5)
	⊠ No
5.4.4	Bankrupt or is the subject of insolvency or winding-up proceedings, where the organisation's assets are being administered by a liquidator or by the court, where it is in an arrangement with creditors, where its business activities are suspended or it is in any analogous situation arising from a similar procedure under the laws and regulations of any State?
	☐ Yes (please provide details in 5.5)
	⊠ No
5.4.5	Guilty of grave professional misconduct?
	☐ Yes (please provide details in 5.5)
	⊠ No
5.4.6	Entered into agreements with other economic operators aimed at distorting competition?
	☐ Yes (please provide details in 5.5)
	⊠ No



5.4

5.4.7		fany conflict of interest within the meaning of regulation 24 due to the participation in the ment procedure?
	☐ Yes (p	please provide details in 5.5)
	⊠ No	
5.4.8	Been inv	rolved in the preparation of the procurement procedure?
	☐ Yes (p	lease provide details in 5.5)
	⊠ No	
5.4.9	prior pul	ignificant or persistent deficiencies in the performance of a substantive requirement under a blic contract, a prior contract with a contracting entity, or a prior concession contract, which led termination of that prior contract, damages or other comparable sanctions?
	☐ Yes (p	lease provide details in 5.5)
	⊠ No	
5.4.10	Please a	nswer the following statements
	5.4.10.1	The organisation is guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria.
		☐ Yes (please provide details in 5.5)
		⊠ No
	5.4.10.2	The organisation has withheld such information.
		☐ Yes (please provide details in 5.5)
		⊠ No
	5.4.10.3	The organisation is not able to submit supporting documents required under regulation 59 of the Public Contracts Regulations 2015.
		☐ Yes (please provide details in 5.5)
		⊠ No
	5.4.10.4	The organisation has influenced the decision-making process of the contracting authority to obtain confidential information that may confer upon the organisation undue advantages in the procurement procedure, or to negligently provided misleading information that may have a material influence on decisions concerning exclusion, selection or award.
		☐ Yes (please provide details in 5.5)
		⊠ No
		ed Yes to any of the above, explain what measures been taken to demonstrate the reliability of espite the existence of a relevant ground for exclusion? (Self-Cleaning):
Suppli	er Respon	se: N/A

5.6 Economic and Financial Standing

If your organisation cannot provide any of the information requested below in questions thus a compelling account of forecasted solvency during the contracting period, OS reserve the right to disqualify your organisation from this process and the rest your organisation's bid will not be scored.



5.5

5.7	Are you able to provide a copy of your audited accounts for the last two years, if requested?	
	⊠ Yes	
	\square No	
	If no, can you provide one of the following:	
	5.7.1	A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation.
		□ Yes
		□ No
	5.7.2	A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position.
		□ Yes
		□ No
	5.7.3	Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status).
		□ Yes
		□ No
6	Wider Group	
6.1	If you have indicated in the Selection Questionnaire question 1.2 that you are part of a wider group, please provide further details below:	
	6.1.1	Name of organisation FromHereOn Ltd
	6.1.2	Relationship to the Supplier completing these questions
		Affiliated privately-owned company, both companies owned by the same directors.
6.2	Are you able to provide parent company accounts if requested to at a later stage?	
	⊠ Yes	
	□ No	
6.3	If yes, would the parent company be willing to provide a guarantee if necessary?	
	⊠ Yes	
	□ No	
6.4	If no, would you be able to obtain a guarantee elsewhere (e.g. from a bank)?	
	□ Yes	
	⊠ No	
7	Modern Slavery Act 2015: Requirements under Modern Slavery Act 2015	
	OS is very much aware of its obligations under The Modern Slavery Act 2015 and international labour laws, specifically the need for transparency in its supply chain.	

If your organisation identifies as a relevant organisation in question 7.1 and not compliant with reporting

requirements as outlined in question 7.2 then OS reserve the right to disqualify your organisation from this process



and the rest your organisation's bid will not be scored.

If you respond 'no' to question 7.3 then OS will disqualify your organisation from this process and the rest your organisation's bid will not be scored. Are you a relevant commercial organisation as defined by section 54 ("Transparency in supply chains etc.") of the 7.1 Modern Slavery Act 2015 ("the Act")? X Yes □ No 7.2 If you have answered yes to question 7.1 are you compliant with the annual reporting requirements contained within Section 54 of the Act 2015? ☐ No – please provide an explanation: 7.3 Are you compliant with the Modern Slavery Act 2015 and international labour laws? □ No Insurance 8 8.1 Please self-certify whether you already have, or can commit to obtain, prior to the commencement of the contract, the levels of insurance cover indicated below. Suppliers will be required to provide evidence if they are successful at contract award stage. Any supplier that does not agree to this will be excluded from this evaluation process. ⊠ Yes \square No Employer's (Compulsory) Liability Insurance = £5 million Public Liability Insurance = £1 million Professional Indemnity Insurance = £1 million It is a legal requirement that all companies hold Employer's (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders. 9 **Acceptance of Contract Terms** This is a Pass/Fail question, in so far as non-acceptance of the contract terms as specified below will result in a mandatory rejection. Participant accepts the terms of the contract set out within the draft ITT documentation without modification or 9.1 amendment: ⊠ Yes, I accept the contract ☐ No, I do not accept the contract PASS / FAIL

10 GDPR

Please complete the document entitled 'OS Supplier GDPR Due Diligence Questions', which are in excel format in Appendix 2 (from the ITT). The Participant must include all supporting documents and certificates, where appropriate

If a Participant responds 'no' to any of questions within the GDPR Assurance Questionnaire, they will be disqualified from this tender and the rest of their bid will not be scored

