

## ODC - CASE STUDY

Sales Plans

## The Customer:

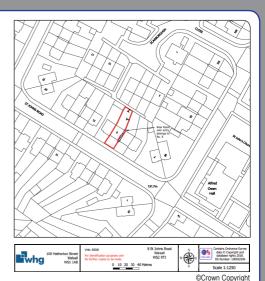


Task: WHG require sales plans to be produced for property disposals.

Data: WHG provide ODC with the address of the property being sold and a historic plan. ODC utilises OS MasterMap data and the supplied plan.

**Method:** Once the address is located. ODC determine the ownership with the use of the plan and OS base mapping. Once agreed, the boundary is captured and loaded into a pre-agreed template. This template conforms to Land Registry requirements and WHG preferences.

**Result:** Sales plans are produced weekly for WHG in a timely manner. Through ODC's efficiency in production, WHG are saving both time and money from the previous process.





## ©Crown Copyright

## **Testimonial:**

"Sales Plans used to be a laborious process of getting our solicitor to supply the plan. ODC now undertake this task for us as part of our Managed Service. Not only is the process a lot smoother but the costs work out less than we were previously paying."

Paul Dockerill—Director of Energy and Programme Management

